Michael R. Berta. AIA

Architecture & Planning

August 4, 2026

Ms. Laureen Abbatantuono, Town Supervisor
Town of Beekman
4 Main Street
Poughquag, NY 12570

Re: Garage Electrical Upgrades for Highway Garage Buildings No. 1 and No. 2
Payment Request No. 4

Dear Supervisor Abbatantuono:

I hope you are doing well.

I have reviewed Dutchess Overhead Door Payment No. 004 and approve payment in the amount of $32,262.00 toward their contract.

Thank you for your time. Please let us know if you have any questions.

Sincerely,

Michael R. Berta, AIA
Architect

REGISTERED ARCHITECT
MICHAEL ROBERT BERTA
030447-1
STATE OF NEW YORK

7 Robert Road Poughkeepsie, New York 12603 (845) 489-1638 fax (845) 483-9887
E-Mail mike@bertaarchitects.com Web Site www.bertaarchitects.com

VOUCHER

Town of Beekman
4 Main Street
Poughquag, NY 12570

Voucher Number ____________

Date Received ____________

Dept. ____________

Claimants Name &

CDE Electric, Inc.
PO Box 204
685 Vernal Butler Road
Cairo, NY 12413

Fund-Appropriation	Amount
Total	

Detailed invoices may be attached and total entered on this voucher
Certification below must be signed.

INVOICE DATE	INVOICE #	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
07/20/26	Pay App #4	Project #2025-016 Contract No. 1 - Electrical Portion Roof Replacement Highway Garage Bldgs 1 & 2 Electrical Upgrades		$32,262.00
		Total		$ 32,262.00

CLAIMANT'S CERTIFICATION

I, Timothy A. Jones , certify that the above account in the amount of __$32,262.00__ is true and correct; that the items, services, and disbursements were rendered to or for the municipality on the dates stated; that no part has been paid or satisfied: that taxes, from which the municipality is exempt, are not included; and that the amount claimed is actually due.

07/24/26 — Date

Timothy A. Jones — Signature

Vice President — Title

Department Approval

The above services or materials were rendered or furnished to the municipality on the dates stated and the charges are correct.

Date ____________ Authorized Official ____________

Print Name of Authorized Official ____________

Approval for Payment

This claim is approved and ordered paid from the appropriations indicated above

Date ____________ Auditing Board ____________

APPLICATION AND CERTIFICATION FOR PAYMENT

AIA DOCUMENT G702

BILL TO: Town of Beekman
4 Main Street
Poughquag, NY 12570

PROJECT: Roof Replacement
Highway Garage Building 1 & 2
Electrical Upgrades

APPLICATION NO: 4

PERIOD TO: 07/20/26

Distribution to:
- OWNER
- ARCHITECT
- CONTRACTOR

FROM CONTRACTOR: CDE Electric Co., Inc.
PO Box 204
685 Vernal Butler Rd.
Cairo, NY 12413

ARCHITECT: Michael R. Berta, AIA
Architecture & Planning
7 Robert Road
Poughkeepsie, NY 12603

PROJECT NOS: 2025-016

CONTRACT FOR: Contract No. 1 - Electrical Portion

CONTRACT DATE: 10/30/25

CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract. Continuation Sheet, AIA Document G703, is attached.

SEE ATTACHED SWORN STATEMENT FROM CONTRACTOR TO OWNER

1. **ORIGINAL CONTRACT SUM** $ 336,550.00
2. **Net change by Change Orders** $ 0.00
3. **CONTRACT SUM TO DATE** (Line 1 ± 2) $ 336,550.00
4. **TOTAL COMPLETED & STORED TO DATE** (Column G on G703) $ 174,912.50
5. **RETAINAGE:**
   a. 5 % of Completed Work (Column D + E on G703) $ 8,745.63
   b. 5 % of Stored Material (Column F on G703) $ 0.00
   Total Retainage (Lines 5a + 5b or Total in Column I of G703) $ 8,745.63
6. **TOTAL EARNED LESS RETAINAGE** (Line 4 Less Line 5 Total) $ 166,166.88
7. **LESS PREVIOUS CERTIFICATES FOR PAYMENT** (Line 6 from prior Certificate) $ 133,904.88
8. **CURRENT PAYMENT DUE** $ 32,262.00
9. **BALANCE TO FINISH, INCLUDING RETAINAGE** (Line 3 less Line 6) $ 170,383.13

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Owner		
Total approved this Month		
TOTALS	0.00	0.00
NET CHANGES by Change Order	0.00	

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR:

By: [signature] Date: 7/24/26

State of New York County of: Greene
Subscribed and sworn to before me this 24th day of July 2026
Notary Public: [signature]
My Commission expires:

SANDRA M. SMITH
Notary Public, State of New York
Qualified in Greene County
No. 01SM6247540
My Commission Expires 08-29-2027

ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED . . . . $ ______

(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and onthe Continuation Sheet that are changed to conform with the amount certified.)

ARCHITECT:

By: ______ Date: ______

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

CONTINUATION SHEET

AIA DOCUMENT G703

Page of Pages

AIA Document G702, APPLICATION AND CERTIFICATION FOR PAYMENT, containing
Contractor's signed certification is attached.
In tabulations below, amounts are stated to the nearest dollar.
Use Column I on Contracts where variable retainage for line items may apply.

APPLICATION NO. 4
APPLICATION DATE: 07/24/26
PERIOD TO: 07/20/26
ARCHITECT'S PROJECT NO. 2025-016

A	B	C	D	E	F	G		H	I
ITEM NO.	DESCRIPTION OF WORK	CONTRACT VALUE	WORK COMPLETED FROM PREVIOUS APPLICATION (D + E)	WORK COMPLETED THIS PERIOD	MATERIALS PRESENTLY STORED (NOT IN D OR E)	TOTAL COMPLETED AND STORED TO DATE (D+E+F)	% (G ÷ C)	BALANCE TO FINISH (C - G)	RETAINAGE 5%
	Town of Beekman								
1	General Conditions	17,000.00	10,200.00	5,100.00		15,300.00	90%	1,700.00	765.00
2	Electrical Service Upgrade	153,800.00	54,570.00	23,070.00		77,640.00	50%	76,160.00	3,882.00
3	General Wiring	38,300.00	30,640.00			30,640.00	80%	7,660.00	1,532.00
4	Trystar Docking Station	26,900.00				0.00	0%	26,900.00	0.00
5	Exhaust Fans	19,300.00	11,580.00	5,790.00		17,370.00	90%	1,930.00	868.50
6	Testing & Commission	8,500.00				0.00	0%	8,500.00	0.00
7	Allowance #1 -Contingency	35,000.00				0.00	0%	35,000.00	0.00
8	Allowance #2 - 3rd Party Testing	2,000.00				0.00	0%	2,000.00	0.00
Alt	Supply/Install Ceiling Fans	35,750.00	33,962.50			33,962.50	95%	1,787.50	1,698.13
	GRAND TOTALS	336,550.00	140,952.50	33,960.00	0.00	174,912.50	52%	161,637.50	8,745.63

NAME OF CONTRACTOR __X__ OR SUBCONTRACTOR ____	ADDRESS
CDE Electric, Inc.	PO Box 204, 685 Vernal Butler Rd., Cairo, NY 12414

FEIN	FOR WEEK ENDING	PROJECT AND LOCATON	CONTRACT NO 1-Electrical
27-2051468	6/27/26	Town of Beekman Roof Replacement Highway Garage Building 1&2 Electrical Upgrades	

Employee Name Address ID No.	Work Classification	S 21	M 22	T 23	W 24	T 25	F 26	S 27	Total Hours	Rate of Pay	Gross Amount Earned	Deductions: FICA	Fed	State	DBL/PFL	Other	Net Wages Paid for Week
Gregory E. Guerin ...3110 87 Manorwoods Round Top, NY 12473	Corporate Officer Electrician								0.00	93.74	0.00						
Timothy A. Jones ...6739 856 Route 23A Catskill, NY 12414	Corporate Officer Electrician								0.00	93.74	0.00						
Douglas R. Bruck ...5179 436 County Rt. 39 Round Top, NY 12473	Electrician			8.00	8.00	8.00			24.00	93.74	2,249.64 2,906.19	220.53	447.33	157.30	13.15	139.58	1,928.30
Aaron J. Mossman ...1107 152 White Birch Rd. Hudson, NY 12534	Electrician				8.00				8.00	93.74	749.88 2,568.60	196.49	270.96	98.88	11.70	565.09	1,425.48
Mark A. Jones ...3101 856 Route 23A Catskill, NY 12414	Electrician								0.00	93.74	0.00						
Erik A. Benoit ...3021 126 Orchard Drive Leeds, NY 12454					8.00	8.00			16.00	93.74	1,499.76 2,181.38	166.87	310.10	111.38	10.02	0.00	1,583.01

I Gregory E. Guerin, President

do hereby state:

(1) That I pay or supervise the payment of the persons employed by CDE Electric, Inc. (Contractor or Subcontractor) on the Town of Beekman Highway Garage Reno (Building or Work);

that during the payroll period commencing on the 21st day of June, 20 26, and ending on the 27th day of June, 20 26, all persons employed on said project have been paid the full weekly wages earned, that no rebates have been or will be made either directly or indirectly to or on behalf of said

CDE Electric, Inc. (Contractor or Subcontracior) from the full

weekly wages earned by any person and that no deductions have been made either directly or indirectly from the full wages earned by any person, other than permissable deductions as defined in Article 6, Section 193 of the New York Labor Law, and described below:

(2) That any payrolls otherwise under this contract required to be submitted for the above period are correct and complete; that the wage rates for laborers or mechanics contained therein are not less that the applicable wage rates contained in any wage determination incorporated into the contract; that the classifications set forth therein from each laborer or mechanic conform with the work he/she performed.

(3) That any apprentices employed during the above period are duly registered in a bona fide apprenticeship program registered with the New York State Department of Labor.

(4) That,

(a) WHERE FRINGE BENEFITS ARE PAID TO APPROVED PLANS, FUNDS OR PROGRAMS

☐ In addition to the basic hour wage rates paid to each laborer or mechanic listed in the above referenced payroll, payments to fringe benefits as listed in the contract have been or will be made to appropriate programs for the benefit of such employees, except as noted in Section 4(c) below.

(b) WHERE FRINGE BENEFITS ARE PAID IN CASH

☒ Each laborer or mechanic listed in the above referenced payroll has been paid, as indicated on the payroll, an amount not less than the sum of the applicable basic hourly wage rate plus the amount of the required fringe benefits as listed in the contract, except as noted in Section 4(c) below.

(c) EXCEPTIONS

EXCEPTION (CRAFT)	EXPLANATION
REMARKS	

NAME AND TITLE	SIGNATURE
Gregory E. Guerin	
President	

NAME OF CONTRACTOR __X__ OR SUBCONTRACTOR ____	ADDRESS
CDE Electric, Inc.	PO Box 204, 685 Vernal Butler Rd., Cairo, NY 12414

FEIN	FOR WEEK ENDING	PROJECT AND LOCATON	CONTRACT NO 1-Electrical
27-2051468	7/11/26	Town of Beekman Roof Replacement Highway Garage Building 1&2 Electrical Upgrades	

Employee Name Address ID No.	Work Classification	S 5	M 6	T 7	W 8	T 9	F 10	S 11	Total Hours	Rate of Pay	Gross Amount Earned	FICA	Fed	State	DBL/PFL	Other	Net Wages Paid for Week
		Day and Date / Hours Worked Each Day										Deductions					
Gregory E. Guerin ...3110 87 Manorwoods Round Top, NY 12473	Corporate Officer Electrician								0.00	96.27	0.00						
Timothy A. Jones ...6739 856 Route 23A Catskill, NY 12414	Corporate Officer Electrician								0.00	96.27	0.00						
Douglas R. Bruck ...5179 436 County Rt. 39 Round Top, NY 12473	Electrician					5.50			5.50	96.27	529.49 2,465.96	186.85	345.90	125.48	11.25	121.97	1,674.51
Aaron J. Mossman ...1107 152 White Birch Rd. Hudson, NY 12534	Electrician								0.00	96.27	0.00						
Mark A. Jones ...3101 856 Route 23A Catskill, NY 12414	Electrician								0.00	96.27	0.00						
Erik A. Benoit ...3021 126 Orchard Drive Leeds, NY 12454	Electrician					5.50			5.50	96.27	529.49 1,957.58	149.76	260.86	96.17	9.06	11.42	1,430.31

I Gregory E. Guerin, President

do hereby state:

(1) That I pay or supervise the payment of the persons employed by CDE Electric, Inc. *(Contractor or Subcontractor)* on the Town of Beekman Highway Garage Reno *(Building or Work)*; that during the payroll period commencing on the 5th day of July, 20 26, and ending on the 11th day of July, 20 26, all persons employed on said project have been paid the full weekly wages earned, that no rebates have been or will be made either directly or indirectly to or on behalf of said

CDE Electric, Inc. *(Contractor or Subcontractor)* from the full

weekly wages earned by any person and that no deductions have been made either directly or indirectly from the full wages earned by any person, other than permissable deductions as defined in Article 6, Section 193 of the New York Labor Law, and described below:

(2) That any payrolls otherwise under this contract required to be submitted for the above period are correct and complete; that the wage rates for laborers or mechanics contained therein are not less that the applicable wage rates contained in any wage determination incorporated into the contract; that the classifications set forth therein from each laborer or mechanic conform with the work he/she performed.

(3) That any apprentices employed during the above period are duly registered in a bona fide apprenticeship program registered with the New York State Department of Labor.

(4) That,

(a) WHERE FRINGE BENEFITS ARE PAID TO APPROVED PLANS, FUNDS OR PROGRAMS

☐ In addition to the basic hour wage rates paid to each laborer or mechanic listed in the above referenced payroll, payments to fringe benefits as listed in the contract have been or will be made to appropriate programs for the benefit of such employees, except as noted in Section 4(c) below.

(b) WHERE FRINGE BENEFITS ARE PAID IN CASH

☒ Each laborer or mechanic listed in the above referenced payroll has been paid, as indicated on the payroll, an amount not less than the sum of the applicable basic hourly wage rate plus the amount of the required fringe benefits as listed in the contract, except as noted in Section 4(c) below.

(c) EXCEPTIONS

EXCEPTION (CRAFT)	EXPLANATION
REMARKS	

NAME AND TITLE	SIGNATURE
Gregory E. Guerin	
President	

NAME OF CONTRACTOR __X__ OR SUBCONTRACTOR ____	ADDRESS
CDE Electric, Inc.	PO Box 204, 685 Vernal Butler Rd., Cairo, NY 12414

FEIN	FOR WEEK ENDING	PROJECT AND LOCATON	CONTRACT NO 1-Electrical
27-2051468	7/18/26	Town of Beekman Roof Replacement Highway Garage Building 1&2 Electrical Upgrades	

Employee Name Address ID No.	Work Classification	S 12	M 13	T 14	W 15	T 16	F 17	S 18	Total Hours	Rate of Pay	Gross Amount Earned	Deductions FICA	Fed	State	DBL/PFL	Other	Net Wages Paid for Week
		Hours Worked Each Day															
Gregory E. Guerin ...3110 87 Manorwoods Round Top, NY 12473	Corporate Officer Electrician								0.00	96.27	0.00						
Timothy A Jones ...6739 856 Route 23A Catskill, NY 12414	Corporate Officer Electrician								0.00	96.27	0.00						
Douglas R. Bruck ...5179 436 County Rt. 39 Round Top, NY 12473	Electrician				8.00				8.00	96.27	770.16 2,889.09	219.23	443.39	156.07	13.08	138.90	1,918.42
Aaron J. Mossman ...1107 152 White Birch Rd. Hudson, NY 12534	Electrician								0.00	96.27	0.00						
Mark A. Jones ...3101 856 Route 23A Catskill, NY 12414	Electrician								0.00	96.27	0.00						
Erik A. Benoit ...3021 126 Orchard Drive Leeds, NY 12454	Electrician				8.00				8.00	96.27	770.16 2,620.44	200.46	412.25	144.29	11.92	11.42	1,840.10

I Gregory E. Guerin, President

do hereby state:

(1) That I pay or supervise the payment of the persons employed by CDE Electric, Inc. (Contractor or Subcontractor) on the Town of Beekman Highway Garage Reno (Building or Work);

that during the payroll period commencing on the 12th day of July, 20 26, and ending on the 18th day of July, 20 26, all persons employed on said project have been paid the full weekly wages earned, that no rebates have been or will be made either directly or indirectly to or on behalf of said

CDE Electric, Inc. (Contractor or Subcontractor) from the full

weekly wages earned by any person and that no deductions have been made either directly or indirectly from the full wages earned by any person, other than permissable deductions as defined in Article 6, Section 193 of the New York Labor Law, and described below:

(2) That any payrolls otherwise under this contract required to be submitted for the above period are correct and complete; that the wage rates for laborers or mechanics contained therein are not less that the applicable wage rates contained in any wage determination incorporated into the contract; that the classifications set forth therein from each laborer or mechanic conform with the work he/she performed.

(3) That any apprentices employed during the above period are duly registered in a bona fide apprenticeship program registered with the New York State Department of Labor.

(4) That,

(a) WHERE FRINGE BENEFITS ARE PAID TO APPROVED PLANS, FUNDS OR PROGRAMS

☐ In addition to the basic hour wage rates paid to each laborer or mechanic listed in the above referenced payroll, payments to fringe benefits as listed in the contract have been or will be made to appropriate programs for the benefit of such employees, except as noted in Section 4(c) below.

(b) WHERE FRINGE BENEFITS ARE PAID IN CASH

☒ Each laborer or mechanic listed in the above referenced payroll has been paid, as indicated on the payroll, an amount not less than the sum of the applicable basic hourly wage rate plus the amount of the required fringe benefits as listed in the contract, except as noted in Section 4(c) below.

(c) EXCEPTIONS

EXCEPTION (CRAFT)	EXPLANATION
REMARKS	

NAME AND TITLE	SIGNATURE
Gregory E. Guerin	
President	

QUOTATION

**HUDSON RIVER TRUCK & TRAILER
12 Commerce Street Ext.
Poughkeepsie, NY 12603

Voice: 845-454-7669
Fax: 845-454-7726

Quote Number: 150535-JY
Quote Date: Aug 24, 2026
Page: 1

Quoted To:
Beekman Highway Department
4 Main Street
Poughquag, NY 12570

Customer ID	Good Thru	Payment Terms	Sales Rep
BEE5013	9/23/26	C.O.D.	

Quantity	Item	Description	Unit Price	Amount
1.00		FORD F-350		
1.00	INSW74685	INSTALL WESTERN MVP3 8'.6" V-PLOW STAINLESS STEEL WITH HALOGEN LIGHTS	8,750.00	8,750.00
1.00		COOPBHD@GMAIL.COM		
1.00		MUNICIPAL PRICING		

Subtotal	8,750.00
Sales Tax	
TOTAL	**8,750.00**

QUOTATION

**HUDSON RIVER TRUCK & TRAILER
12 Commerce Street Ext.
Poughkeepsie, NY 12603

Voice: 845-454-7669
Fax: 845-454-7726

Quote Number: 150535-JY
Quote Date: Aug 24, 2026
Page: 1

Quoted To:
Beekman Highway Department
4 Main Street
Poughquag, NY 12570

Customer ID	Good Thru	Payment Terms	Sales Rep
BEE5013	9/23/26	C.O.D.	

Quantity	Item	Description	Unit Price	Amount
1.00		FORD F-350		
1.00	INSF87200	INSTALL FISHER 8'6" XV2 VPLOW STAINLESS STEEL WITH HALOGEN LIGHTS	8,875.00	8,875.00
1.00		COOPBHD@GMAIL.COM		
1.00		MUNICIPAL PRICING		

Subtotal	8,875.00
Sales Tax	
TOTAL	**8,875.00**

****

TRAILER KING
ROUTE 55 / 18 MANCHESTER CIRCLE
POUGHKEEPSIE, NY 12603
845-454-7500 FAX#845-485-6753

Estimate
340659

DATE
8-18-2026

****

LNAME:TOWN OF BEEKMAN HWY
FNAME:KEVIN COOPER HPHONE:845-597-7219
ADRES:4 MAIN STREET WPHONE:
CY/ST:POUGHQUAG, NY ZIP:12570
TECH: MANAGER: PO NUMBER:
NOTES:26 / F350 MANUF:

TAG:
YR: MAKE:
MODEL:
MILEAGE:
MOTOR:
VIN:

PART#	DESCRIPTION	QTY	PRICE	DISC	TOTAL
VEH MAKE	FORD	0.00	0.00	0	0.00
YR/MODEL**	26 / F350 PU	0.00	0.00	0	0.00
BOSSMSC10182	BOSS BLADE 8.2 V RT3 XT STL	1.00	9689.00	0	9689.00
CF	BOSS PLOW COLD FRONT UPGRADE WITH FREE STROBES BUILT IN	0.00	0.00	0	0.00
BOSSMSC01570	BOSS SHOE EA GRAVEL****OPTION******	0.00	195.00	0	0.00
BOSSMSC01565	BOSS DEFLECTOR RUBBER ***OPTION***	0.00	525.00	0	0.00
SER	EQUIP SERIAL #	0.00	0.00	0	0.00
**	***	0.00	0.00	0	0.00
MUNIB	MUNICIPAL DISCOUNT BOSS	1.00	-500.00	0	-500.00
**	***	0.00	0.00	0	0.00
NO	YOUR SALESMAN IS NICK	0.00	0.00	0	0.00
ALL PARTS TO	BE INSTALLED BY AUTHORIZED SERVICE CENTER	0.00	0.00	0	0.00
**** I AGREE	PAY AN ADDITIONAL 3.5% IF I PAY W/ CREDIT CARD - CKS MUST BE C	0.00	0.00	0	0.00
DEPOSIT	AMT PD $0.00 DUE $9189.00	0.00	0.00	0	0.00
HDY	HOW DID YOU HEAR OF US? LEAVE US A GOOGLE REVIEW :)	0.00	0.00	0	0.00

ESTIMATE**ESTIMATE*****ESTIMATE*****ESTIMATE*****ESTIMATE*****ESTIMATE***

**Prices quoted are an approximate charge for work to be done. Any additional labor or material required beyond the scope
of this estimate will be additionally charged at our labor rate of $65 per half hour plus parts and material .
**Deposits & shipping charges for special orders are non refundable. Approved returns are
subject to a 35% restocking fee.
** I have read this and agree to the terms of this work to be performed.

Parts	9189.00
Labor	0.00
Subtotal	9189.00
NON TAXABLE	0.00
NON TAXABLE	0.00
Total	9189.00

Signature X ________________________________

Deposits are non refundable - Special orders cannot be returned.

QUOTATION

**HUDSON RIVER TRUCK & TRAILER
12 Commerce Street Ext.
Poughkeepsie, NY 12603

Voice: 845-454-7669
Fax: 845-454-7726

Quote Number: 150572-JY
Quote Date: Aug 31, 2026
Page: 1

Quoted To:
Beekman Highway Department
4 Main Street
Poughquag, NY 12570

Customer ID	Good Thru	Payment Terms	Sales Rep
BEE5013	9/30/26	C.O.D.	

Quantity	Item	Description	Unit Price	Amount
1.00		2026 FORD -600		
1.00	INSF79350	FISHER PLOW INSTALL 10' HC	8,700.00	8,700.00
		STRAIGHT MS WITH HALOGEN LIGHTS		
1.00		COOPBHD@GMAIL.COM		
1.00		MUNICIPAL PRICING		

Subtotal	8,700.00
Sales Tax	
TOTAL	**8,700.00**

QUOTATION

**HUDSON RIVER TRUCK & TRAILER
12 Commerce Street Ext.
Poughkeepsie, NY 12603

Voice: 845-454-7669
Fax: 845-454-7726

Quote Number: 150537-JY
Quote Date: Aug 24, 2026
Page: 1

Quoted To:
Beekman Highway Department
4 Main Street
Poughquag, NY 12570

Customer ID	Good Thru	Payment Terms	Sales Rep
BEE5013	9/23/26	C.O.D.	

Quantity	Item	Description	Unit Price	Amount
1.00		2026 FORD -600		
1.00	INSW76920	INSTALL WESTERN PRO-PLUS HD 10' STRAIGHT BLADE MILD STEEL WITH HALOGEN LIGHTS	7,750.00	7,750.00
1.00		COOPBHD@GMAIL.COM		
1.00		MUNICIPAL PRICING		

Subtotal	7,750.00
Sales Tax	
TOTAL	**7,750.00**

****

TRAILER KING
ROUTE 55 / 18 MANCHESTER CIRCLE
POUGHKEEPSIE, NY 12603
845-454-7500 FAX#845-485-6753

Estimate
340308

DATE
7-22-2026

****

LNAME:TOWN OF BEEKMAN HWY
FNAME:KEVIN COOPER HPHONE:845-597-7219
ADRES:4 MAIN STREET WPHONE:
CY/ST:POUGHQUAG, NY ZIP:12570
TECH: MANAGER: PO NUMBER:
NOTES:26 / F600 84CA MANUF:

TAG:
YR: MAKE:
MODEL:
MILEAGE:
MOTOR:
VIN:

PART#	DESCRIPTION	QTY	PRICE	DISC	TOTAL
VEH MAKE	FORD	0.00	0.00	0	0.00
YR/MODEL**	26 / F600	0.00	0.00	0	0.00
BOSSSTB22050	BOSS BLADE 10FT STR HD	1.00	10895.00	0	10895.00
INCLUDESCK	BOSS CLEANING KIT & BOSS CUP HOLDER MOUNT	0.00	0.00	0	0.00
SER	EQUIP SERIAL #	0.00	0.00	0	0.00
**	**	0.00	0.00	0	0.00
NO	YOUR SALESMAN IS NICK	0.00	0.00	0	0.00
ALL PARTS TO	BE INSTALLED BY AUTHORIZED SERVICE CENTER	0.00	0.00	0	0.00
**** I AGREE	PAY AN ADDITIONAL 3.5% IF I PAY W/ CREDIT CARD	0.00	0.00	0	0.00
DEPOSIT	AMT PD $0.00 DUE $10895.00	0.00	0.00	0	0.00
HDY	HOW DID YOU HEAR OF US? LEAVE US A GOOGLE REVIEW :)	0.00	0.00	0	0.00
PO#	PO NUMBER #	0.00	0.00	0	0.00
SIGN	SIGN & EMAIL BACK PLEASE	0.00	0.00	0	0.00

ESTIMATE**ESTIMATE*****ESTIMATE*****ESTIMATE*****ESTIMATE*****ESTIMATE***

**Prices quoted are an approximate charge for work to be done. Any additional labor or material required beyond the scope of this estimate will be additionally charged at our labor rate of $65 per half hour plus parts and material .
**Deposits & shipping charges for special orders are non refundable. Approved returns are subject to a 35% restocking fee.
** I have read this and agree to the terms of this work to be performed.

Parts	10895.00
Labor	0.00
Subtotal	10895.00
NON TAXABLE	0.00
NON TAXABLE	0.00
Total	10895.00

Signature X ____________________
Deposits are non refundable - Special orders cannot be returned.

John Tichenor

PROFESSIONAL PROFILE/RECENT PROJECTS

- Managed large scale Cisco and Avaya infrastructure deployments & upgrades
- Project Manager for large scale videoconferencing projects.
- TDM to SIP voice network deployment.
- Technical lead on Zoom conferencing adoption and rollout.
- Team Lead for large scale enterprise UCaaS migration.
- Member of the team that migrated WAN from MPLS to SD-WAN.

PROFESSIONAL EXPERIENCE

Voice Architect **Neiman Marcus, Poughquag, NY**
May 2022 – Present

- Lead the strategy for voice infrastructure architecture. Dire need to migrate from two disparate phone systems to single UCaaS platform.
- Migrated 17 stores from Avaya phone system to 8x8. Retired 4000 EOL phones and achieved 500K OPEX savings. Also achieved compliance with Ray Baums' Act.
- Managed AT&T and Verizon Wireless 5G installations as part of the SD WAN migration. We replaced the more expensive MPLS circuits with these wireless solutions where they were available.
- Worked with the team to install and test SD WAN VeloCloud device in my home office for testing. Learned how to navigate the VeloCloud portal as part of this process.

VOIP Team Lead **Lower Hudson Regional Information Center, Harrison, NY**
August 2021 – Present

- Brought in as a consultant to assess, optimize and manage the delivery of voice services to 26 school districts for 7500 users spread across 26 separate Call Manager installations.
- Managed a team of 4 Cisco voice engineers. Responsible for employee assessment and evaluation. Assigned projects and service tickets on a regular basis.
- Redesigned the ServiceNow ticketing system to optimize workflow by prioritizing break/fix issues over move/add/ change requests.
- Worked with the PMO to produce project management guidelines for all VOIP projects. The scope of these guidelines covered everything from project inputs to final documentation. and close out.

Senior Consultant **P2 Communications Management, New York, NY**
March 2021 – Present

- Working as a consultant, helping CIOs and IT Managers meet their business objectives as the enterprise migrates to the cloud for network services and unified communications.
- Working with clients on the design and implementation of managed SD-WAN solutions provided by Windstream and Lumen.
- Created a technology uplift program for a large healthcare organization. Individual medical offices can adopt one of three template solutions for voice and network connectivity. Each option had suggestions for SD-WAN and hosted VOIP.

Systems Manager, Director **General Atlantic, New York, NY**
September 2016 – January 2021

- Upgraded video infrastructure with redundant Cisco Call Managers and VCS Expressways for video endpoint registration and firewall traversal.
- Upgraded video systems in 26 conference rooms from older Cisco CTS codecs to newer Cisco SX and MX technology. Scope of work included complete redesign and deployment of new displays, cameras and audio systems. The work was bid and sourced locally in U.S, China, U.K., India, Brazil and Germany.
- Project lead for Avaya Call Manager upgrade and consolidation project for fifteen disparate systems located in U.S, Europe, China Asia and South America.
- Responsible for Zoom Conferencing implementation as it related to connectivity with our Cisco environment. This allowed for the migration of video calls from a Cisco MCU to Zoom.
- Project lead for a $500,000 Boardroom A/V project that included all new Cisco codecs, Christie Displays, Sony Cameras, Biamp audio and Crestron signal processing and control.

Consultant **Red Stream Technology, New York, NY**
March 2016 - September 2016

- Initially assigned to General Atlantic to fix mission critical video systems that were failing.
- Later, I was given responsibility for an aging Avaya infrastructure that needed replacement.
- Offer and acceptance led to a permanent position within six months.

Telecommunications Manager **Chadbourne & Parke, New York, NY**
May 1999 - February 2016

- Project lead for voice, data and video related aspects of HQ move from 30 Rockefeller Plaza to 1301 Ave. of the Americas. Scope of work included the design, implementation & commissioning of all IT services for 200,000 square ft. of new office space.
- Managed the Cisco voice and data service deployment at new headquarters. This included a detailed RFP process, vendor selection and final contract negotiation.
- Managed the deployment of a Cisco Call Manager for voice. Migrated 1000 users from older Nortel PBX technology.
- Managed the design/build of a large multimedia conference center and twenty new videoconferencing rooms. Polycom codecs were chosen for this project. Crestron technology was engineered and deployed in many of the multipurpose rooms.
- Over the course of a long career, I managed similar projects on a smaller scale for offices in U.S., Russia, Poland, Ukraine, Dubai, Mexico, Turkey and the U.K.

EDUCATION

Boston College, Chestnut Hill, MA
School of Management
Bachelor's Degree of Science, 1985